

Global Compliance, Compact Footprint Critical Factors as Ulusoy Selects Trojan Marinex[™] Ballast Water Treatment Systems for Retrofit Project

LONDON, CANADA – September 21, 2015 – Trojan Marinex announced today that Turkey-based Ulusoy Denizyollari Isletmeciligi A.S. has selected the Trojan Marinex Ballast Water Treatment (BWT) system to retrofit 12 vessels, including bulk carriers. The project was secured in conjunction with Trojan Marinex Turkish channel partner Esko Marine.

“Being the first in the world to have submitted for United States Coast Guard Type Approval, we are committed to providing vessel owners the certifications they need to not interrupt their business of trade,” says Christian Williamson, Senior Vice President, Trojan Technologies. “Ulusoy required not only regulatory compliance confidence but also a solution that was both compact and seamless to operate, minimizing disruption to the vessel and crew. We are very pleased to be able to meet their needs.”

As the International Maritime Organization (IMO) Ballast Water Management Convention (BWM) inches closer to ratification, and as United States Coast Guard compliance timelines approach, vessel owners looking to retrofit their vessels are in search of BWT systems that are inexpensive to install, provide flexibility in treating challenging water qualities, and provide the certifications necessary to allow trade anywhere in the world.

Ulusoy Denizyollari Isletmeciligi A.S. has been in the shipping industry for over 30 years, now having a fleet of both Roll-On / Roll-Off (RORO) vessels and bulk carriers. Growth continues due to their focus of providing value-added services to their customers and their relentless pursuit of conforming to all international regulations.

“Trojan Marinex is able to offer a highly valued solution – compact, low-power draw systems, an integrated service network, and compliance confidence,” explains Mesut Cesur, General Manager, Ulusoy Denizyollari Isletmeciligi A.S. “We are impressed with their commitment to obtain United States Coast Guard Type Approval, and strongly feel that their systems are the best fit for these twelve vessels.”

Trojan Marinex BWT system testing was conducted under the supervision of DNV – a certified Independent Lab (IL) by the United States Coast Guard (USCG). Testing was conducted in accordance with United States Environmental Protection Agency (USEPA) Environmental Technology Verification (ETV) Ballast Water Protocol. The ETV protocol is a key testing requirement for systems to obtain USCG Type Approval. The system is tested and approved to one of the lowest UV transmittance values in the industry, under full flow conditions, and in all three salinity ranges – fresh water, brackish water, and marine water. The entire product suite has achieved IMO Type Approval and USCG AMS Acceptance. In March 2015, a formal application for USCG Type Approval was submitted – this was the first application in the industry.

About Trojan Marinex

Trojan Marinex (www.trojanmarinex.com) designs and engineers ballast water treatment systems. These systems are purpose-built for the marine environment and provide filtration + UV in a single, compact unit. In addition to the rigorous certification and testing methodologies employed, the Trojan Marinex BWT system is differentiated in that custom-designed filtration and UV is integrated into in a single, compact unit. TrojanUV Solo Lamp™ Technology was utilized to ensure the lowest installed power draw of other systems in the market. This extremely low power draw means that larger vessels, such as bulkers and tankers, can effectively choose a UV-based solution.

Trojan Marinex is part of the Trojan Technologies group of businesses (www.trojantechnologies.com).

About Esko Marine Trading Ltd Co.

Esko Marine Trading Ltd Co. (www.eskomarine.com.tr) is a privately owned company, headquartered in Istanbul, Turkey. They represent several marine equipment manufacturers and provide service and support to the Turkish shipping industry. Trojan Marinex BWT systems are part of Esko's product offering.

###

For more information, please contact:

Mark Kustermans
Market Manager, Trojan Marinex
mkustermans@trojanmarinex.com
+1 519 457-3400

Bob McKinlay
Marketing Communications Specialist, Trojan Technologies
bmckinlay@trojanuv.com
+1 519 457-3400